Sales Associate (Full and Part Time)

Date Posted: April 1, 2025

Location: Nick's Garden Center Inc., Aurora, Colorado

Please Contact:

Richard Ortega

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Compensation:

\$21.00 - \$24.00 / hour

We are looking for Retail Sales Representatives to provide customer service in our retail departments which include Nursery (Trees, Shrubs, Evergreens, Fruit trees, Roses), Perennials, and Annuals. Sales Associates responsibilities will be an individual who is very comfortable meeting new people and can make customers feel welcome in our store. Candidate must have and upbeat attitude and use a persuasive communication style.

Responsibilities include providing excellent customer service and strong communication skills. Help select plants and give recommendations, answer plant care questions, identify client needs, present and answer questions about our products and services, inspire them to buy and recommend solutions.

## Sales Responsibilities:

- Providing excellent customer service
- Engaging with customers, helping customers make the appropriate buying decision
- Answering phone questions (as needed)
- Respond to radio pages
- Assist in maintaining organization throughout the garden center, e.g. pulling product forward on tables etc.

## Retail Sales Representative are:

- Quick learners
- Friendly and outgoing
- Able to spend hours on their feet
- Knowledge of plants and gardening

About Us: Nick's Garden Center is a family owned and operated. Celebrating our 38<sup>th</sup> year in business. Our ten acre garden center is filled with every major category of plant material and hard goods. One of

Colorado's largest and respected garden centers. Our staff is known for excellent customer service and known for the depth and breadth of quality plant material.